

## About Powerside

Powerside is a leading end-to-end provider of Power Quality and equipment monitoring solutions. The Company aims to change the \$40 B power quality market, which is too complex and confusing for many customers to navigate.

Our product range includes PQube®, the most capable and cost-effective power analyzer on the market, and a full range of low and medium voltage power correction equipment. To date, we have deployed 50,000+ monitoring solutions and delivered 5,000+ correction projects in over 50 countries. We are proud to count many of the world-leading companies, including dozens from the Fortune 500, as our customers.

Powerside's focus is on Power Security, a step above the traditional world of Power Quality. Harnessing IOT/cloud technology, and advanced analytics, Powerside's goal is to modernize the approach to system and facility monitoring in a broad range of high-value applications, ensuring that our customers have reliable power, so they can focus on what they do best.

Powerside has facilities in Alameda, California, and Montreal, Quebec, Canada. We provide a competitive compensation package with healthcare and retirement plans.

All our employees share in the success of our company through a generous stock option plan.

**Position:** Product Manager

**Status:** Permanent, Full Time – Alameda, CA

**Report To:** Vice President of Monitoring Products

## Role Overview

We are building a team and looking for a Product Manager to guide the product development roadmap for several existing and upcoming projects, both hardware and software.

We are looking for a highly motivated, self-starter who is interested in working in an extremely fast paced, dynamic start-up environment. The chosen candidate will actively participate in the Solution definition along with writing relevant artifacts to activate development teams.

The position would require a thorough understanding of the spine space as well as several product launches.

## Responsibilities

- Assist the VP of Monitoring Products to develop existing and launch new products and services.
- Collect input from sales, tech support, marketing and run tactical development list prioritization.
- Publish with inputs and feedback from peers, the technical data sheet and other marketing support materials.
- Work with executive management to develop product roadmaps, ROI analysis, competitive assessments, and financial analysis to create product launch plans
- Work with autonomy and full ownership of several product lines in various life stages (Inception, development, pre-and post-commercialization)
- Develop marketing, promotional, and educational strategies around product launches



- Work directly with teams of engineers, software developers, sales, and operations daily
- Contribute to the user experience and early interface prototyping.
- Easily share and communicate the product vision and unique selling points.
- Identify the minimum viable product to attract early adoption customers.
- Leverage user insights to drive new or improve existing product features.

### Experience

- Minimum of 2-5 years in the power/energy sector, Product owner, product manager position. You understand the product life cycle.
- Natural communicator, and great soft skills. People will naturally follow you.
- Strong technical background in Power Sector, coupled with a great business acumen and empathic to customer needs.
- Power Quality domain expertise

### Language

- Proficiency in English

### Qualities: We seek someone who...

- Bachelor's in Engineering
- Is a self-starter, analytical with the ability to problem-solve.
- Loves teamwork.
- Provides honest and transparent feedback.
- Demonstrates accuracy and attention to detail.
- Has the ability to communicate clearly both orally and in writing.
- Takes initiatives, is energetic, and enthusiastic.
- Has ability to travel
- Proficiency with Excel, PowerPoint, and other office tools

### What we offer

- Flexible work schedule.
- Competitive compensation.
- Comprehensive healthcare.
- 401k.
- Stock options.

Please apply to [careers@powerside.com](mailto:careers@powerside.com) with a resume and a cover letter.



**POWERSIDE**<sup>®</sup>

All our energy, in your power